



James E. Mele
*Senior Vice President,
Manager of Treasury Management*

James E. (Jim) Mele serves as Senior Vice President, Manager of the Bank's Treasury Management Sales team. Jim is responsible for the overall sales, client experience and product development for increasing the banks overall treasury and deposit management sales and revenue efforts.

Jim has more than twenty-five years of experience in product development, accounting, banking and sales. He is particularly effective in business development and sales management and has expertise in developing business plans and managing financial productivity.

Prior to joining TriState Capital, Jim served as Senior Vice President, Specialty Sales Manager at a large regional financial services institution. He was responsible for managing and overseeing the entire Corporate Treasury Management Specialty sales team for Commercial Middle Market, Large Corporate and Specialty vertical market clients of sales revenue sizes of \$25 million and above.

Over the course of his career, Jim has served as a Treasury Management Sales Manager with various banks in sales and treasury management capacities primarily focused in the Mid-Atlantic/Eastern footprint.

Jim holds a B.A. in Accounting from Washington and Jefferson College. He is also a member of the Pittsburgh & National Association for Financial Professionals and has held various board roles for various not-for-profits associations.