



**Colin Starks**  
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Colin Starks is Senior Vice President of TriState Capital's Private Bank. His responsibilities include managing key wealth management firm relationships and their distribution of TriState Capital's private banking services on a national basis.

Prior to joining TriState Capital, Starks was Executive Vice President and National Sales Director of Federated Securities Corp. Colin led the sales and distribution of all Federated Investors products and services within the broker/dealer industry.

Before joining Federated Investors, Starks was Vice President at Fidelity Investments Institutional Services Company where he managed sales and distribution opportunities for financial intermediaries. This was preceded by several key sales, marketing, and executive positions he held at the IBM Corporation.

Colin received a Bachelor of Arts degree in accounting from Duke University and a Master of Business Administration degree in marketing from Duke University. He is also a graduate of the Securities Industry Institute at The Wharton School of the University of Pennsylvania and holds FINRA Series 7, 63, 26, 24, and 66 licenses.